

Indicate requests for deviations from the 2018 Standard Benefit Plan Designs be entering alternate cost sharing for the appropriate service type. Applicant must document rationale for each requested deviation, and rationale must include reference to regulatory compliance, administrative or operational barriers to implementing the 2018 Standard Benefit Plan Designs.

		Plati Coinsura	inum ance Plan	Plat Copa	tinum ay Plan	Go Coinsura	old nce Plan	Go Copay	old y Plan	Silve	er Plan	Bronz	e Plan	Silver 100%-18	r Plan 50% FPL	Silver 150%-20	Plan 0% FPL	Silve 200%2	er Plan 150% FPL	Bronz	e Plan	Bro HDHF	enze P Plan	Catastro	phic Plan	Rationale for benefit deviation (must reference regulatory compliance, administrative or operational barriers)
Common Medical Event	Service Type	Member Cost Share	Deductible Applies	Member Cost Share	Deductible Applies	Member Cort Share	Deductible Applies	Member Cost Share	Deductible	Member Cost Share	Deductible Applies	Member Cort Share	Deductible Applies	Member Cort Share	Deductible Applies	Member Cost Share	Deductible Applies	Member Cost Share	Deductible Applies	Member Cort Share	Deductible Applies	Member Cost Sham	Deductible	Member Cost Sham	Deductible Annies	administrative or operational partiers)
	Primary care visit to treat an injury, illness, or condition Routine Foot Care																									
Health care	Other practitioner office visit																									
provider's office	Acupuncture																									
or clinic visit	Diabetes Education																									
	Specialist visit Allergy Testing																									
	Preventive care/ screening/ immunization																									
Tests	Laboratory Tests X-rays and Diagnostic Imaging																									
lests	Imaging (CT/PET scans, MRIs)																									
Down to took	Tier 1																									
Drugs to treat illness or	Tier 2 Tier 3																									
condition	Tier 4																									
	Surgery facility fee (e.g., Abortion for Which Public Funding is Prohibited (non MSP)																									
	Bariatric Surgery																									
Outpatient	Physician/surgeon fees																									
services	Outpatient visit Dialysis																									
	Radiation																									
	Chemotherapy																									
	Infusion Therapy Emergency room combined facility and physician fee (waived if admitted)																									
Need immediate	Emergency medical transportation																									
attention	Urgent care																									
	Facility fee (e.g. hospital room)																									
Hospital stay	Transplant																									
nospital stay	Reconstructive Surgery Treatment for TMJ																									
	Physician/surgeon fee																									
	Mental/Behavioral health outpatient office visits																									
	Mental/Behavioral health other outpatient items and																									
Mental health,	services Mental/Behavioral health inpatient facility fee (e.g. hospital																									
behavioral health, or	room)																									
substance abuse	Mental/Behavioral health inpatient physician/surgeon fee																									
needs	Substance Use disorder outpatient office visits																									
	Substance Use disorder other outpatient items and services																									
	Substance Use inpatient facility fee (e.g. hospital room)																									
	Substance use disorder inpatient physician/surgeon fee																									
	Prenatal care and preconception visits																									
Pregnancy	Delivery and all inpatient services Hospital																									
	Professional																									
	Well Baby Visits Home health care																									
	Outpatient Rehabilitation services																									
	Rehabilitative Speech Therapy																									
Help recovering	Rehabilitative Occupational Therapy																									
or other special health needs	Rehabilitative Physical Therapy Outpatient Habilitation services																									
	Skilled nursing care																									
	Durable medical equipment																									
	Prosthetic Device Hospice service																									
Child eye care	Eye exam																									
a aya cale	1 pair of glasses per year (or contact lenses in lieu of glasses) Oral Exam																									
	Preventive - Cleaning																									
Child Dental Diagnostic and	Preventive - X-ray																									
Preventive	Sealants per Tooth Topical Fluoride Application																									
	Space Maintainers - Fixed																									
Child Dental Basic Services	Amalgam Fill - 1 Surface																									
	Root Canal- Molar																									
Child Dental Major Services	Gingivectomy per Quad Extraction- Single Tooth Exposed Root or Erupted																									
major Services	Extraction- Complete Bony Porcelain with Metal Crown																									
Child																										
Orthodontics	Medically necessary orthodontics																									



California Health Benefit Exchange QHP Certification Application for Plan Year 2018 Attachment C1 Current & Projected Enrollment

Please provide the following for each product (HMO/PPO/EPO/HSP) in the individual market:

- 1 Effectuated Enrollment as of April 1, 2017. Effectuated means enrollee made binder payment. Applicants not currently contracted should leave 2017 effectuated columns blank.
- 2 2018 Enrollment Projections. These should reflect anticipated enrollment for the Plan Year 2018.

Data submitted must be consistent with all SERFF templates and any other application submissions.

		HN	ЛО	PI	20	E	20	HSP			
Rating Region	County	2017 Effectuated	2018 Enrollment	2017 Effectuated	2018 Enrollment	2017 Effectuated	2018 Enrollment	2017 Effectuated	2018 Enrollment		
Region 1	Alpine	Effectuated	Emonnene	Effectuated	Emonnent	Effectuated	Emonnent	Errectaatea	Emonnene		
Region 1	Del Norte										
Region 1	Siskiyou										
Region 1	Modoc										
Region 1	Lassen										
Region 1	Shasta										
Region 1	Trinity										
Region 1	Humboldt										
Region 1	Tehama										
Region 1	Plumas										
Region 1	Nevada										
Region 1	Sierra										
Region 1	Mendocino										
Region 1	Lake										
Region 1	Butte										
Region 1	Glenn										
Region 1	Sutter										
Region 1	Yuba										
Region 1	Colusa										
Region 1	Amador										
Region 1	Calaveras										
Region 1	Tuolumne										
Region 2	Napa										
Region 2	Sonoma										
Region 2	Solano										
Region 2	Marin										
Region 3	Sacramento										
Region 3	Placer										
Region 3	El Dorado										
Region 3	Yolo										
Region 4	San Francisco										
Region 5	Contra Costa										
Region 6	Alameda										
Region 7	Santa Clara										
Region 8	San Mateo										
Region 9	Santa Cruz										
Region 9	Monterey										
Region 9	San Benito										
Region 10	San Joaquin					 					
Region 10	Stanislaus					1					
Region 10	Merced					 			 		
Region 10	Mariposa					 			 		
Region 10 Region 11	Tulare Fresno					 					
Region 11	Kings					 					
Region 11	Madera					 					
Region 12	San Luis Obispo					 					
Region 12	Ventura					+					
Region 12	Santa Barbara					+					
Region 13	Mono					+					
Region 13	Inyo					1					
Region 13	Imperial					 					
Region 14	Kern					 					
Region 15	Los Angeles					 					
Region 16	Los Angeles					 					
Region 17	San Bernardino					 					
Region 17	Riverside					1					
Region 18	Orange					 					
Region 19	San Diego					 					
	ide Total										



California Health Benefit Exchange QHP Certification Application for Plan Year 2018 Attachment C2 California Off Exchange Enrollment

Please provide effectuated enrollment as of April 1, 2017 for each line of business. Effectuated means enrollee made binder payment. Membership for employer based coverage should be reported based on member residence address as opposed to employer location. Data submitted must be consistent with all SERFF templates and any other application submissions.

Rating Region	County		Employer Based		Individu	al Market	Government Payers					
		CalPERS	Large Group	Small Group	Mirrored Off- Exchange	Non Mirrored Off- Exchange	Tricare	Medi-Cal	Medicare			
Region 1	Alpine											
Region 1	Del Norte											
Region 1	Siskiyou											
Region 1	Modoc											
Region 1	Lassen											
Region 1	Shasta											
Region 1	Trinity											
Region 1	Humboldt Tehama											
Region 1 Region 1	Plumas											
Region 1	Nevada											
Region 1	Sierra											
Region 1	Mendocino											
Region 1	Lake											
Region 1	Butte											
Region 1	Glenn											
Region 1	Sutter											
Region 1	Yuba											
Region 1	Colusa											
Region 1	Amador											
Region 1	Calaveras											
Region 1	Tuolumne											
Region 2 Region 2	Napa Sonoma											
Region 2	Solano											
Region 2	Marin											
Region 3	Sacramento											
Region 3	Placer											
Region 3	El Dorado											
Region 3	Yolo											
Region 4	San Francisco											
Region 5	Contra Costa											
Region 6	Alameda											
Region 7	Santa Clara											
Region 8 Region 9	San Mateo Santa Cruz											
Region 9	Monterey											
Region 9	San Benito											
Region 10	San Joaquin											
Region 10	Stanislaus											
Region 10	Merced											
Region 10	Mariposa											
Region 10	Tulare											
Region 11	Fresno											
Region 11	Kings											
Region 11	Madera		-			1						
Region 12 Region 12	San Luis Obispo Ventura											
Region 12	Santa Barbara		1									
	Mono											
Region 13	Inyo											
Region 13	Imperial											
Region 14	Kern											
Region 15	Los Angeles											
Region 16	Los Angeles											
Region 17	San Bernardino											
Region 17	Riverside											
Region 18	Orange											
	San Diego											
Statewi	de Total											

California Health Benefit Exchange QHP Certification Application for Plan Year 2018 Attachment D2 Media Plan Flowchart

										APPLICA	ANT NA	ME														
			OE5 2017 2018 Media Plan																							
			2017 Q4															2018 Q1								
Media Plan	Costs (rounded)	3-Sep	10-Sep	17-Sep	24-Sep	1-Oct	8-Oct	15-Oct	22-Oct	29-Oct	5-Nov	12-Nov	19-Nov	26-Nov	3-Dec	10-Dec	17-Dec	24-Dec	31-Dec	7-Jan	14-Jan	21-Jan	28-Jan	4-Feb	11-Feb	18-Feb
Television	\$																									
Radio	\$																									
Out-of-Home	\$																									
Print (Newsprint, Magazine, Freestanding)	\$																									
Direct Mail	\$																									
Shared Mail	\$																									
Search Engine Marketing	\$																									
Digital (display, video, mobile, radio)	\$																									
Social media	\$																									
E-mail marketing	\$																									
Other - Community Events	\$																									
Other - Lead Purchasing	\$																									

*Please add weeks, if needed

*Use darker color to indicate media heavy up

California Health Benefit Exchange QHP Certification Application for Plan Year 2018 Attachment D2 Media Plan Flowchart

			SAMPLE COMPANY NAME																							
			OES 2017 2018 Media Plan																							
			2017 Q4																	201	3 Q1					
Media Plan	Costs (rounded)	3-Sep	10-Sep	17-Sep	24-Sep	1-Oct	8-Oct	15-Oct	22-Oct	29-Oct	5-Nov	12-Nov	19-Nov	26-Nov	3-Dec	10-Dec	17-Dec	24-Dec	31-Dec	7-Jan	14-Jan	21-Jan	28-Jan	4-Feb	11-Feb	18-Feb
Television	\$20M																									
Radio	\$1.5M																									
Out-of-Home	\$1M																									
Print (Newsprint, Magazine, Freestanding)	\$1M																									
Direct Mail	\$1M																									
Shared Mail	\$0																									
Search Engine Marketing	\$250k																									
Digital (display, video, mobile, radio)	\$300k																									
Social media	\$500k																									
E-mail marketing	\$250k																									
Other - Community Events	\$200k																									
Other - Lead Purchasing	\$50k																									

*Please add weeks, if needed

*Use darker color to indicate media heavy up

						APPLICANT NAM	IE								
	OE5 Estimated Media Spend by Designated Market Area														
Media/Market	Los Angeles DMA	Sacramento Stockton Modesto DMA	San Francisco Oakland San Jose DMA	San Diego DMA	Santa Barbara Santa Maria San Luis Obispo DMA	Palm Springs DMA	Fresno Visalia DMA	Eureka DMA	Monterey DMA	Bakersfield DMA	Chico Redding DMA	El Centro DMA	Total		
Television													\$ -		
Radio													\$ -		
Out-of-Home													\$ -		
Print (Newsprint, Magazine, Freestanding)													\$ -		
Direct Mail													\$ -		
Shared Mail													\$ -		
Search Engine Marketing													\$ -		
Digital (display, video, mobile, radio)													\$ -		
Social media													\$ -		
E-mail marketing													\$ -		
Other - Community Events													\$ -		
Other - Lead Purchasing													\$ -		
Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		